

Senior Associate, Krystal Growth Partners

Are you looking for an exciting opportunity in private equity? This is an excellent opportunity for an analytically strong investment professional with relevant private equity or M&A experience to join a Vancouver based private equity team, working on all stages of the investment cycle, with a long-term career development path.

About Krystal

Krystal Growth Partners (www.krystalgp.com) is a leading boutique private equity firm, building value with middle market businesses in British Columbia. Headquartered in Yaletown, in downtown Vancouver BC, Krystal is currently invested in eleven businesses in BC and have an established goal of doubling our assets under management over the next three years.

About the Role

We are looking for a **Senior Investment Associate** to play a key role in making and managing direct private equity investments.

The Senior Associate will assist the team with the origination and execution of new investment opportunities. You will be supported and mentored by an experienced and dynamic team and have the opportunity to step up in a flat structure be exposed to all aspects of the investment process.

YOUR TASKS

Job Duties in Brief

The successful candidate will gain significant responsibility and high exposure (both internally and externally) throughout the entire transaction process from origination to exit.

- Identify/source and evaluate new business opportunities
- Build financial models to support valuation conclusions and evaluate debt financing options
- Support and act as the transaction advisor to the firm's Managing Partners;
 - Drive market-facing and operations diligence activities for potential new investments - assess underlying markets, competitive landscapes, and target organization capabilities and strategies. In addition, as deals begin to take shape, cultivate strong relationships with management to engender support for and competitively position Krystal as a preferred partner.
 - Develop investment thesis and author investment memorandums to present to relevant capital providers, including senior and mezzanine lenders and equity providers
 - Work with lenders and other third party capital providers to gain support for investment financing
 - Direct the transaction team (legal, accounting, etc)
- Monitor existing investments and assist in the strategic development of the portfolio companies by working closely with portfolio company management and board of directors
- Take an active role in fundraising activities including overseeing the development of investor materials

- Manage the reporting requirements for the company's fund portfolio and prepare quarterly and annual statements to meet investor requirements
- Manage all corporate accounting functions inclusive of tax returns, new fund set ups and maintenance, audit and preparation of budgets

YOUR QUALIFICATION

- CPA or CFA designation
- 5 years of relevant experience with strong preference for experience in Private Equity, Investment Banking, Management Consulting, or Corporate M&A.
- Strong financial modeling, valuation and research skills
- Proficiency with business software and analytical tools
- Strong board and C-level presentation construction and delivery capabilities, including a strong capability to synthesize and construct arguments.
- Ability to manage projects under pressure to meet tight deadlines
- Demonstrated business acumen and judgment

YOUR PERSONALITY

- Highly motivated and reliable team player, ambitious to build a career in private equity
- Ability to work independently and as part of a team in a high-performance culture
- Analytic and business process orientation with the ability to dig into detailed financial and operating information and identify trends, process improvement opportunities and strategic implications.
- Proven “influencing skills” and bedside manner that engenders trust and openness. Collaboration mentality in working with management teams and investment professionals.
- High Energy and Intellectual Curiosity - Energized by learning new things and engaging across a wide range of issues.

What We Offer

Krystal Growth Partners offers an entrepreneurial work environment with opportunities to work and learn alongside Vancouver’s most experienced Managing Partners. We offer competitive compensation, an opportunity to invest, and a career path toward increasingly more seniority in the firm. We are a small shop (with you we are five people), with no room to hide or get lost in bureaucracy. Every member of our team is measured against value creation.

Application Deadline: January 15th, 2019

Please submit your application to Ivana Sainovic isainovic@krystalgp.com